Quarterly Brief

Goodwill impairment in light of COVID-19

Q3 2021

November 2021

kpmg.at/valuation

Dear Reader

The COVID-19 pandemic has placed an unprecedented burden on our global economy. Unlike other crises we have faced in the past decades, COVID-19 has caused fundamental disruptions in global supply chains and will have a lasting impact on consumer behavior. As we approach 2022, we may now begin to assess the impact these remarkable pressures have placed on businesses and their expectations for the future.

In this edition of the Quarterly Brief, we examine 2020/2021 and observe what has happened through the lens of goodwill impairment in Europe. We will attempt to compare recent developments with those of the past 15+ years, including prior major economic crises, to identify similarities at the sector level.

In this newsletter, we explore:

- What is the broader impact of COVID-19 on goodwill impairment?
- How do the levels of goodwill impairment compare to the 2008 global financial crisis and the 2012 European debt crisis?
- What has been observed at the sector level?

In addition, we share with you our summary of key capital market data such as index performance, sector multiples, risk-free rate for Austria, equity risk premium for Austria as well as country risk premiums and inflation adjusted risk-free rates for the BRICS countries. This can all be found in the final sections of this Quarterly Brief.

We look forward to discussing your questions regarding COVID-19's impact on goodwill impairment trends as we look ahead to 2022. As always, stay safe and healthy.

Yours faithfully

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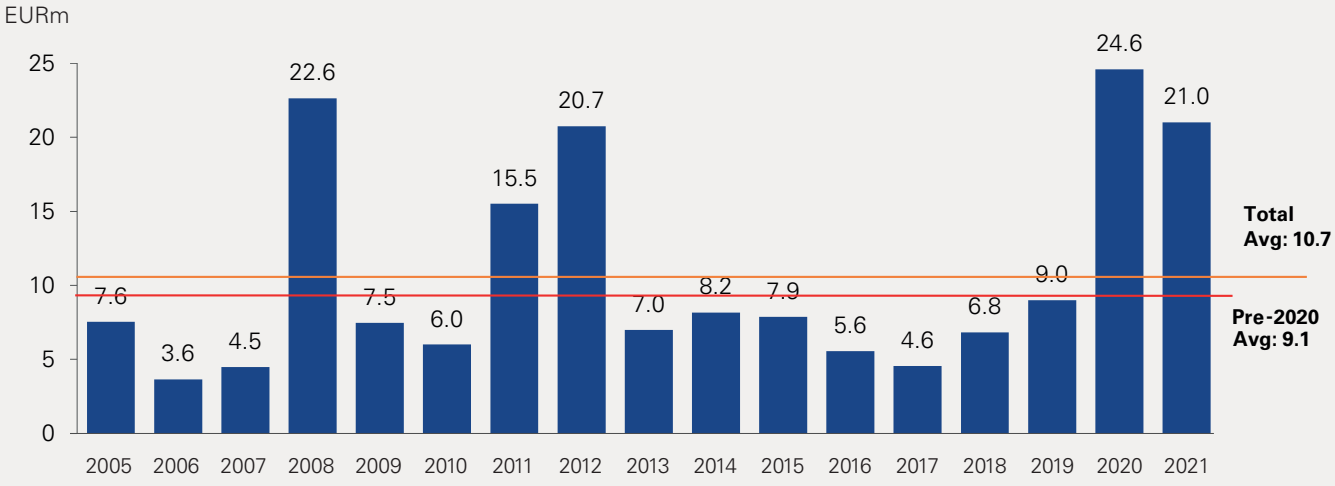
The big picture

In 2020/2021, businesses across the globe raced to reassess the economic viability of prior projections upon which acquisitions were made, purchase prices determined, and, consequently, goodwill reported on their balance sheets. Many companies have not simply revisited their cash flow forecasts and discount rates; they have acknowledged the need to carefully reassess company value and whether it has declined more significantly than under normal conditions and whether existing budgets and cash flow projections should be abandoned completely due to the impact of COVID-19.

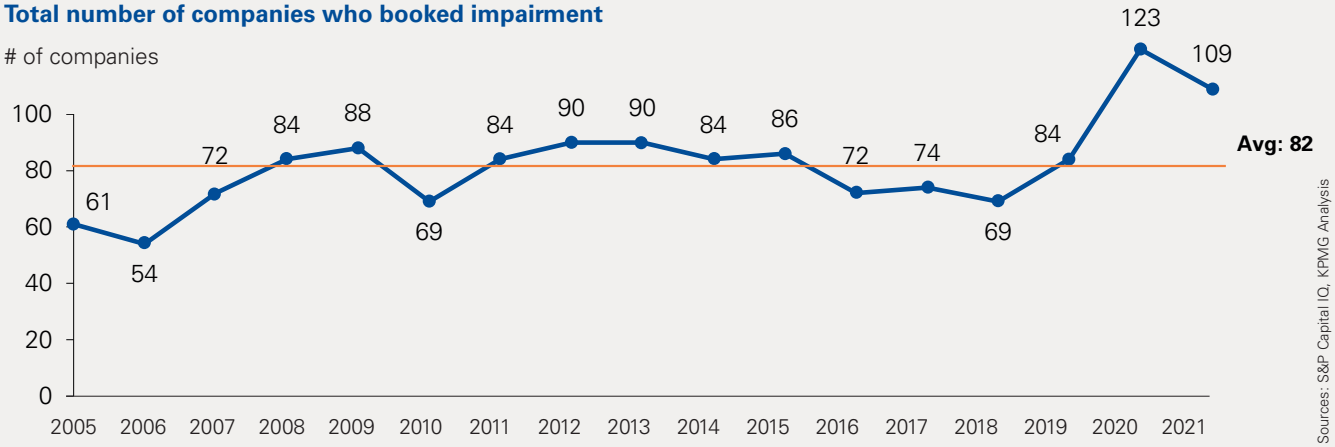
Overall, 2020 saw a historic increase in the number of companies who booked goodwill impairment. As shown in the figure below, 123 companies in the S&P 500 Europe index impaired goodwill, up 46.4% compared to 2019 (84 companies) and up 78.3% from the 69 who did so in 2018.

The impact is even more apparent when we look at the median amount of goodwill impairment booked. In Euro terms, the median amount of goodwill impairment over the past 15 years prior to 2020 was approximately EUR 9.1m, i.e. 63% lower than 2020. In addition, median goodwill impairment is up 173% in 2020 compared to the median of EUR 9.0m in 2019.

S&P 500 Europe – Median amount of goodwill impairment booked



Total number of companies who booked impairment



Sources: S&P Capital IQ, KPMG Analysis

Deeper and wider: comparison to 2008 financial crisis and European debt crisis of 2012

The number of companies who have experienced goodwill impairment during 2020/2021 is unrivaled, even dwarfing the level seen during the 2008 global financial crisis and the 2012 European debt crisis. Even more intriguing is the level at which goodwill impairment is spread across various sectors.

As shown before, the median amount of goodwill impairment across the 84 companies who booked impairment in the S&P 500 Europe index in 2008 was EUR 22.6m. In contrast, this figure was EUR 24.6m for the 123 companies who booked impairment in 2020. The year 2020 also surpassed the European debt crisis of 2012, which had a median goodwill impairment per company of EUR 20.7m for the 90 companies who booked goodwill impairment.

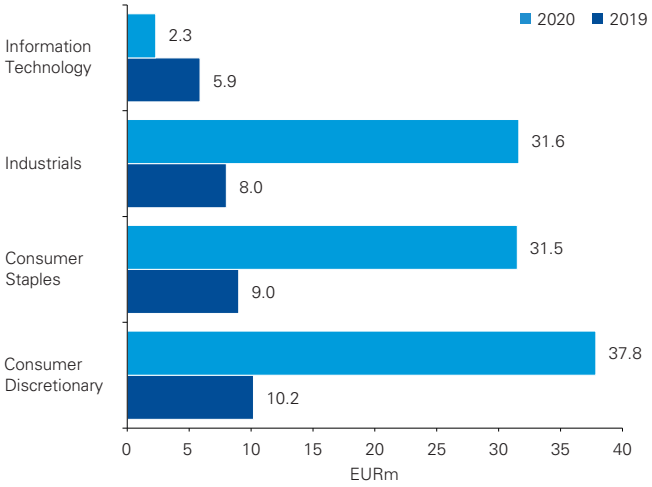
This comparison appears to reveal that COVID-19 has had a deeper and much wider impact on goodwill impairment than the two largest economic crises in the past 15 years.

Without a doubt, COVID-19 marks a monumental economic and social event with impacts on impairment across sectors. In the following, we explore whether some have been hit more severely than others.

Sector-level observations

Of the eleven sectors examined, eight experienced at least a 30% increase in the number of companies who booked goodwill impairment when compared to the prior 15-year average of each sector. The figure below displays the sectors exhibiting the largest increases (or decrease in the case of the IT sector) in median goodwill impairment booked between 2019 and 2020.

Median Goodwill Impairment – 2019 vs 2020



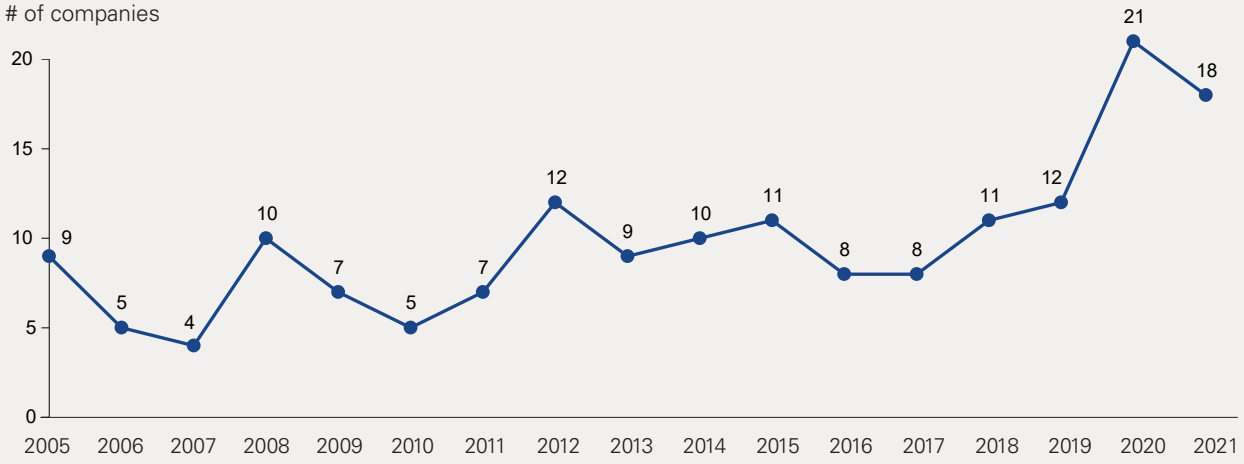
Source: S&P Capital IQ, KPMG Analysis

In the 12th edition of our Quarterly Brief, we noted that analysts generally expected the largest impacts of COVID-19 to be felt within the Consumer Discretionary sector and the least negative effects in the Information Technology sector. Based on our analysis of goodwill impairment, these expectations appear to align with the goodwill impairment bookings in 2020.

Consumer sectors heavily impaired

As shown below, Consumer Discretionary showed a large increase in the number of companies booking impairment in 2020 compared to historic averages, with 21 of 64 companies in the index booking impairment. This represents a 75% increase compared to the 12 companies reported in 2019.

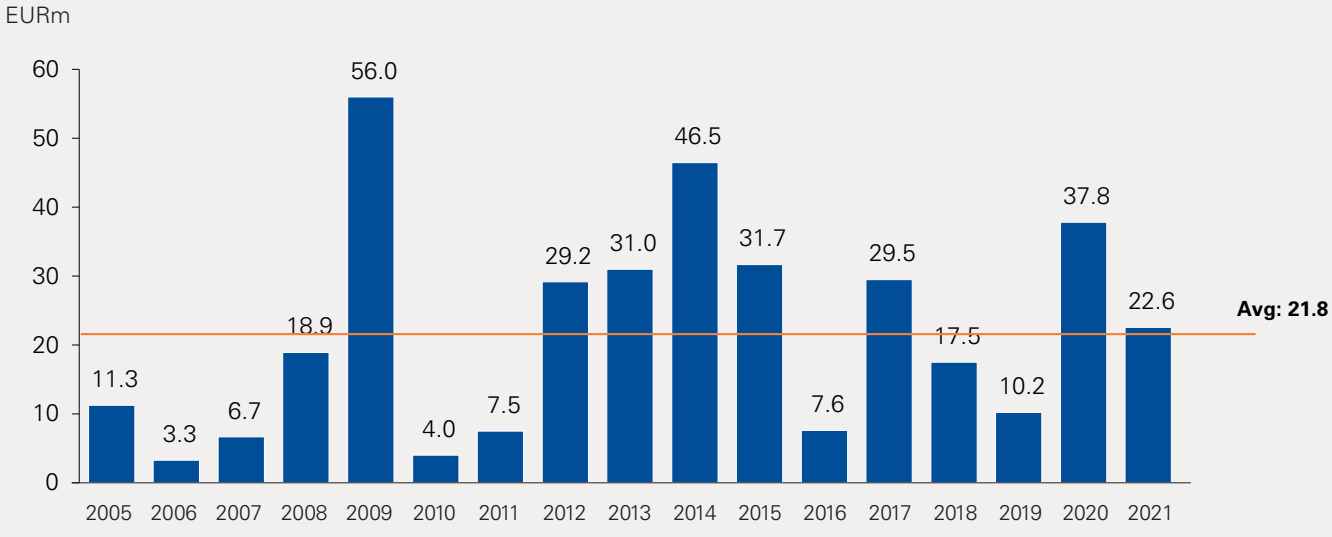
Consumer Discretionary (Total: 64)



Source: S&P Capital IQ, KPMG Analysis

In Euro terms, the Consumer Discretionary sector recorded in 2020 a median goodwill impairment of EUR 37.8m, nearly four times that of 2019 and significantly higher than the historical annual average of EUR 21.8m. Compared to the record high of EUR 56.0m in 2009, i.e. in the wake of the 2008 financial crisis, average goodwill impairment was much lower in 2020. Interestingly, a significantly smaller number of companies were affected in 2008/2009 compared to 2020.

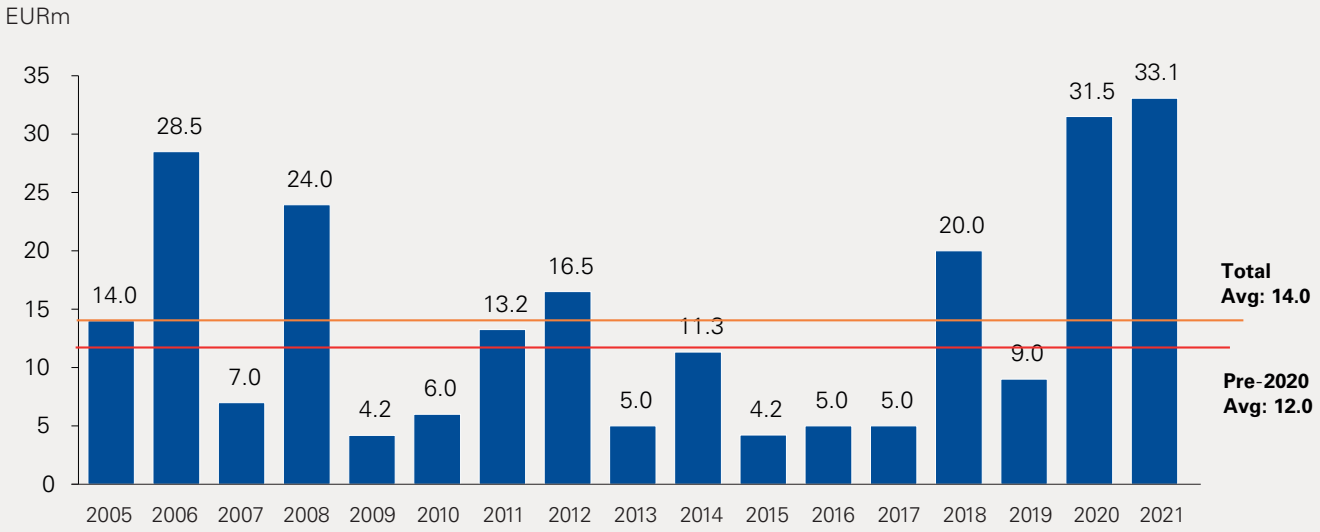
Consumer Discretionary



Source: S&P Capital IQ, KPMG Analysis

Consumer Staples also showed heavy impairment. As shown below, Consumer Staples saw a 250% increase in the median amount of goodwill impairment booked – from EUR 9.0m in 2019 to EUR 31.5m in 2020. In 2021, this figure continued to increase, reaching EUR 33.1m at the time of this writing.

Consumer Staples

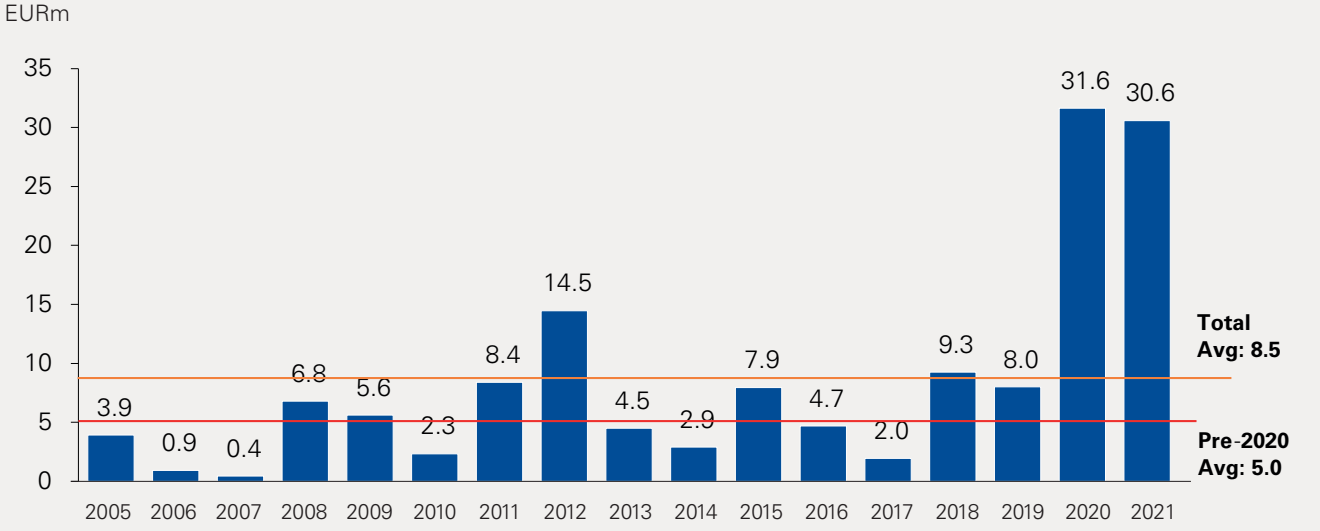


Source: S&P Capital IQ, KPMG Analysis

Industrials 478% above pre-2020 15-year average

As shown below, a massive increase in the amount of goodwill impairment in 2020 and 2021 is observed in the Industrials sector compared to the prior 15 years since 2005. At 26, the number of companies in the Industrials sector in the index who booked impairment was a "mere" 61.2% higher than the prior 15-year average of 16. However, in Euro terms, the median amount of goodwill impairment booked was EUR 31.6m, or 478% higher than the prior 15-year annual average of EUR 5.0m. Compared to the median goodwill impairment of EUR 8.0m in 2019, Industrials experienced a 295% increase.

Industrials

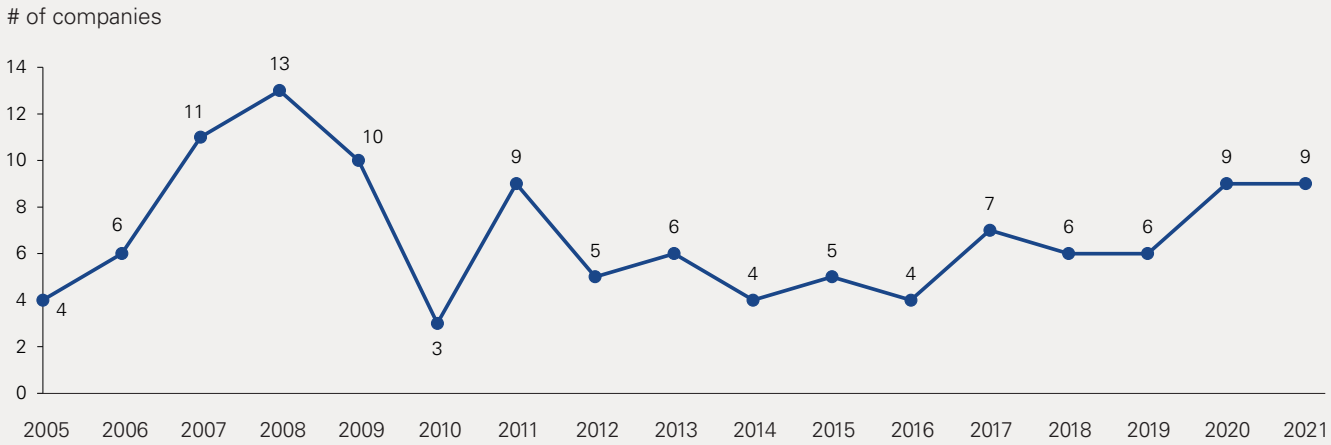


Source: S&P Capital IQ, KPMG Analysis

Impairment muted in Information Technology; below annual average since 2005

As shown below, Information Technology showed a minor increase in the number of companies booking goodwill impairment in 2020. Out of the 50 companies in the sector, nine booked impairment in 2020, up from six in 2019. By comparison, in 2008 the number of companies who booked goodwill was even higher at 13 companies.

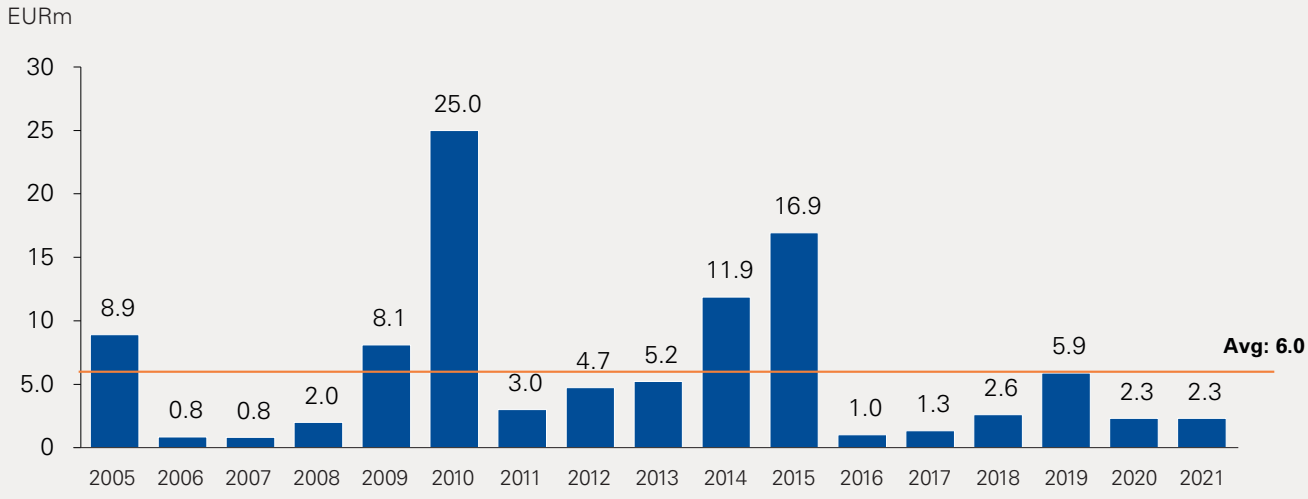
Information Technology (Total: 50)



Source: S&P Capital IQ, KPMG Analysis

In Euro terms, the Information Technology sector showed a median goodwill impairment of only EUR 2.3m, well below than the average level of annual goodwill impairment in the sector of EUR 6.0m since 2005 and much lower than the high of EUR 25.0m recorded in 2010. In fact, 2020 showed less goodwill impairment than in 2019, as shown below.

Information Technology



Source: S&P Capital IQ, KPMG Analysis

An expert view on the complexity of goodwill impairment

The analysis above demonstrates – as is so often the case in the COVID-19 pandemic – that trends can vary significantly by sector. This calls for a thorough, individual analysis of each situation. KPMG Valuation Services regularly assists companies of all sizes and sectors with impairment testing. Estimating fair value and/or value-in-use requires significant informed judgment, even under normal circumstances. During these times of elevated uncertainty, enhanced consideration of individual facts and circumstances within our rapidly changing economic environment is required. KPMG's valuation specialists would be happy to talk and share our views with you and help you navigate through these issues.

Capital
market
data

In this section, we provide a selection of key financial market data covering:

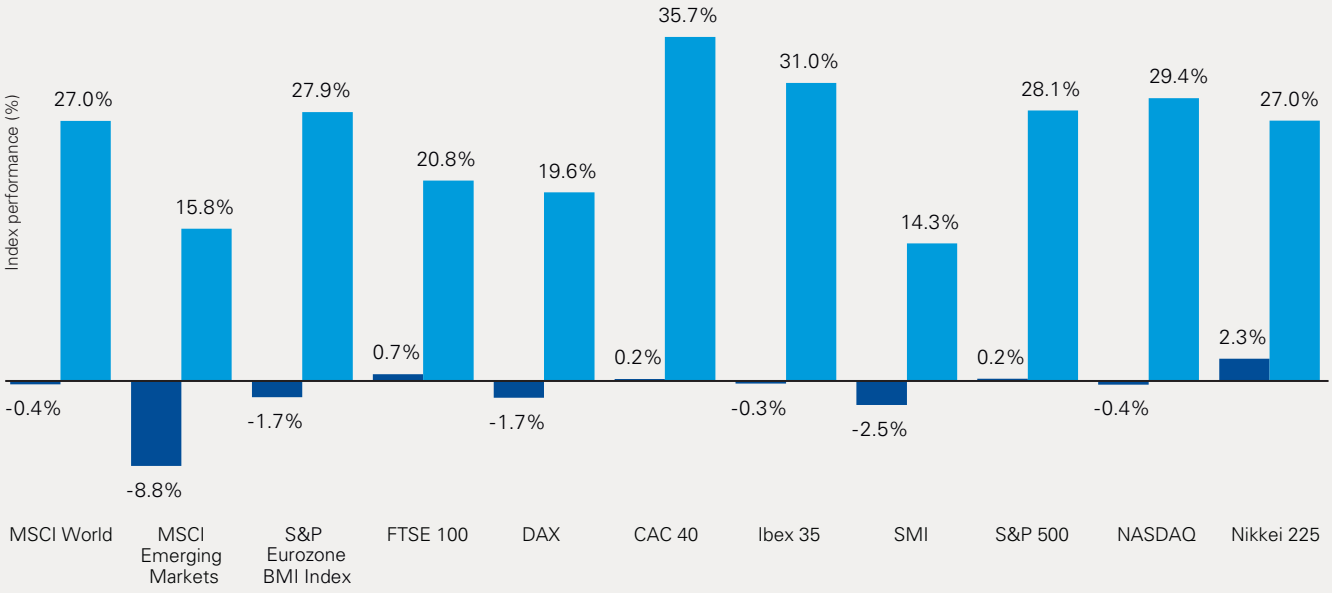
- Comparison of major stock market performance for the 12 months ending 30 September 2021
- S&P Eurozone BMI Index sector multiples
- Risk-free rates for major currencies
- Country risk premiums and inflation forecasts for the BRIC countries

Major stock market performance: Ongoing strong year-over-year performance of most main indices – how long will this trend last?

Returns of approximately 30% for seven out of eleven indices underline the continuing trend of strong markets. Despite no longer accounting for the extreme volatility in the first two quarters of the COVID-19 pandemic on a 12-month look back period, the bullish markets continue to show remarkable return figures:

Performance of leading indices

30 September 2020 - 30 September 2021



Source: Capital IQ, KPMG analysis

To assess whether these elevated returns for most stock indices imply an ongoing trend in spite of the already high overall market levels, we analyzed the same indices over the last quarter:

Returns - QoQ 30 June 2021 until 30 September 2021										
MSCI World	MSCI Emerging Markets	S&P Eurozone BMI Index	FTSE 100	DAX	CAC 40	Ibex 35	SMI	S&P 500	NASDAQ	Nikkei 225
(0.4)%	**(8.8)%**	**(1.7)%**	**0.7%**	**(1.7)%**	**0.2%**	**(0.3)%**	**(2.5)%**	**0.2%**	**(0.4)%**	**2.3%**

Source: Capital IQ, KPMG analysis

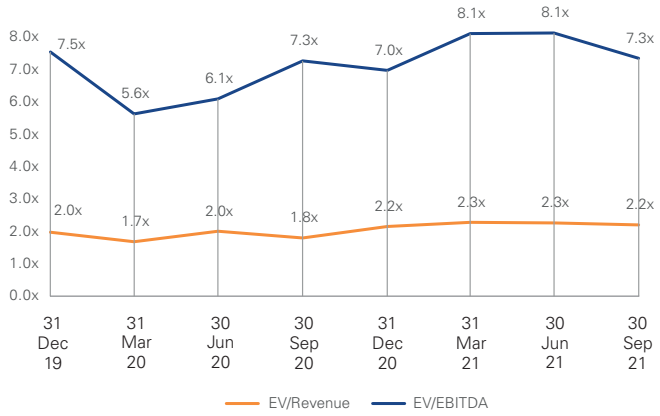
While at first glance the graph above indicates notable returns, the table shows that the bulk of this performance is attributable to the first half of the observation period. With negative quarter-over-quarter performance measures for over half of the observed indices, the seemingly unstoppable upward trend appears to be simmering down from the rolling boil we have been observing, at least for now. This cool-off over the last quarter is particularly pronounced for Emerging Markets, which declined by 8.8%.

S&P Eurozone: Declining multiples for two consecutive quarters

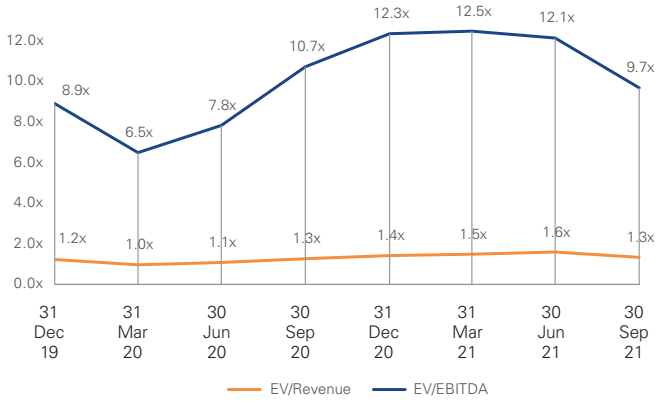
Over the last two quarters, six out of the eleven sectors showed decreased EV/EBITDA multiples. While the decrease was relatively modest for most of the sectors, the impact for Consumer Discretionary, Energy, and Materials was substantial (-2.4x, -2.4x, and -2.7x, respectively). The change in the overall trend of mostly increasing multiples since the sharp drop in March 2020 amplifies the question of whether the bullish markets will continue to slow, or if multiples only paint the picture of a temporary slowdown.

While the Materials EV/EBITDA sector multiple has declined primarily over the last quarter, it has mostly regained its pre-COVID-19 level (7.6x). A similar trend can be observed for the Energy sector, partially offsetting the significant gains of roughly 100% since March 2020. Real Estate and Utilities, on the other hand, are enjoying stable long-term levels, varying by less than 4.0% over the last four quarters.

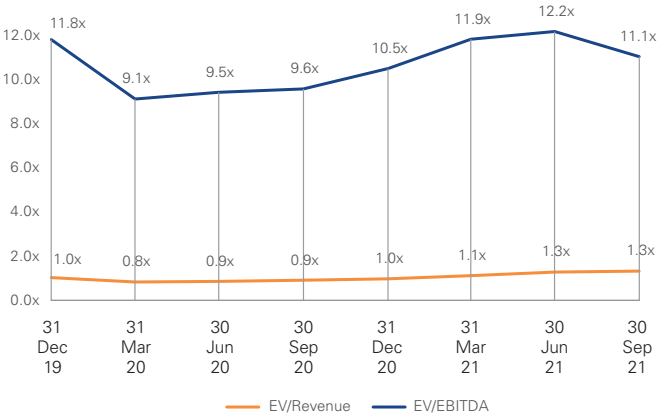
Communication Services



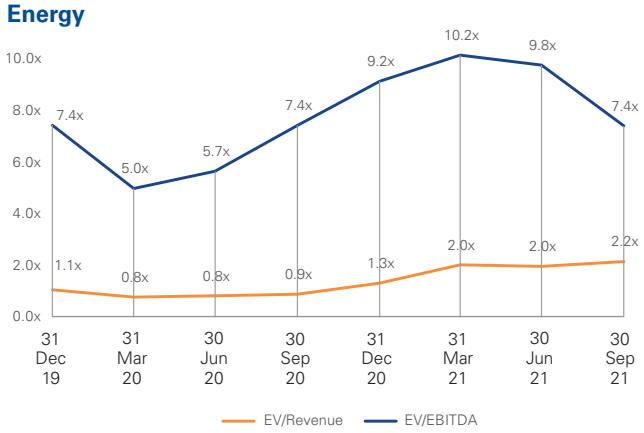
Consumer Discretionary



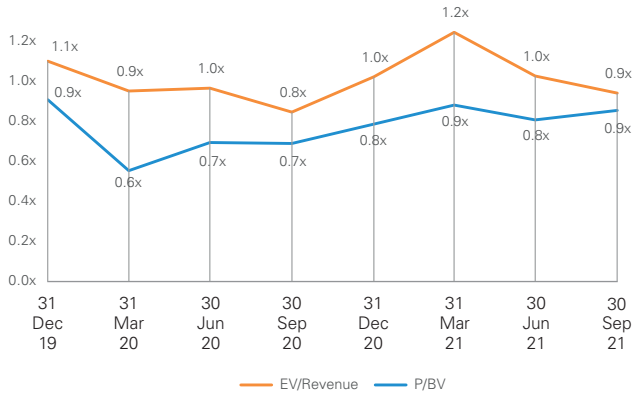
Consumer Staples



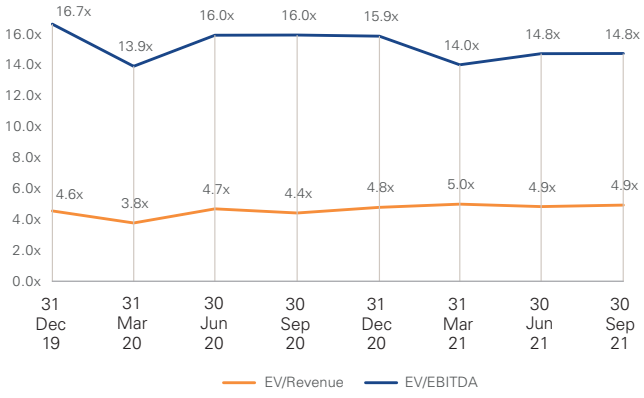
Energy



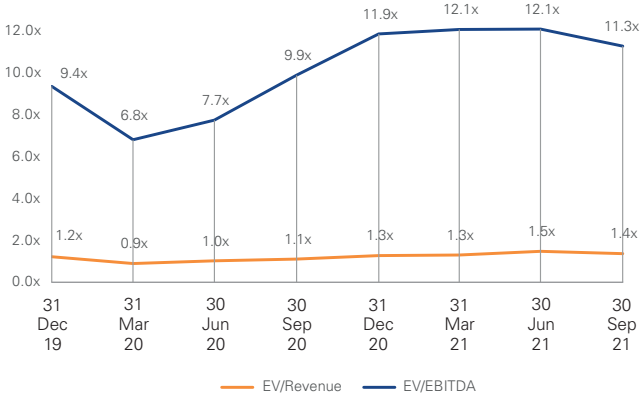
Financials



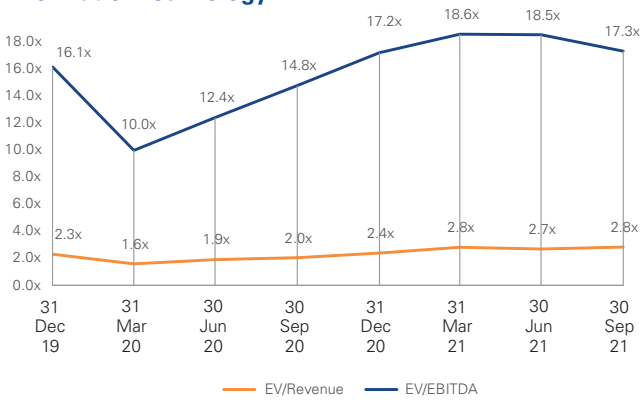
Health Care



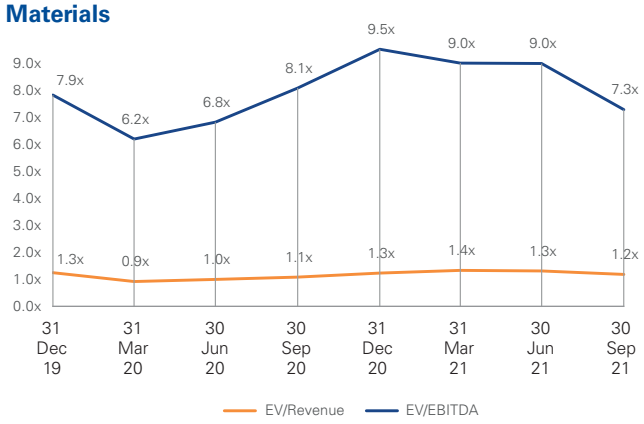
Industrials



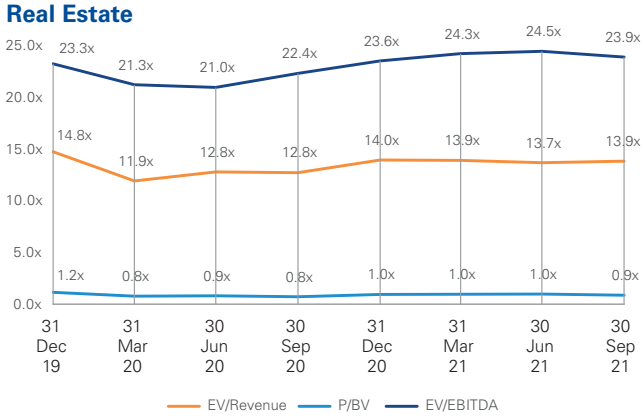
Information Technology



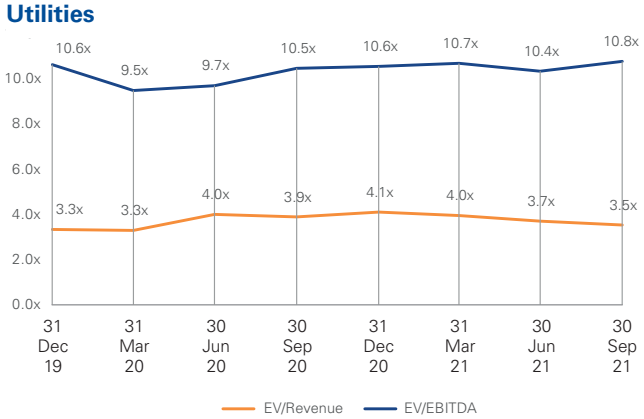
Materials



Real Estate



Utilities



Source: Capital IQ, KPMG analysis

Notes: Multiples are analyzed based on the latest information available as of the assessment date for the respective edition of the Quarterly Brief. Changes of index composition, revised financial information, and newly available information as of the assessment date may cause multiples to change. Financial services companies differ from many other companies in how they operate. Debt acts more as "raw material" than operational capital for financial services companies. A common valuation metric used by analysts evaluating such firms is the price to book (P/B) ratio.

Risk-free rates: Steady across currencies

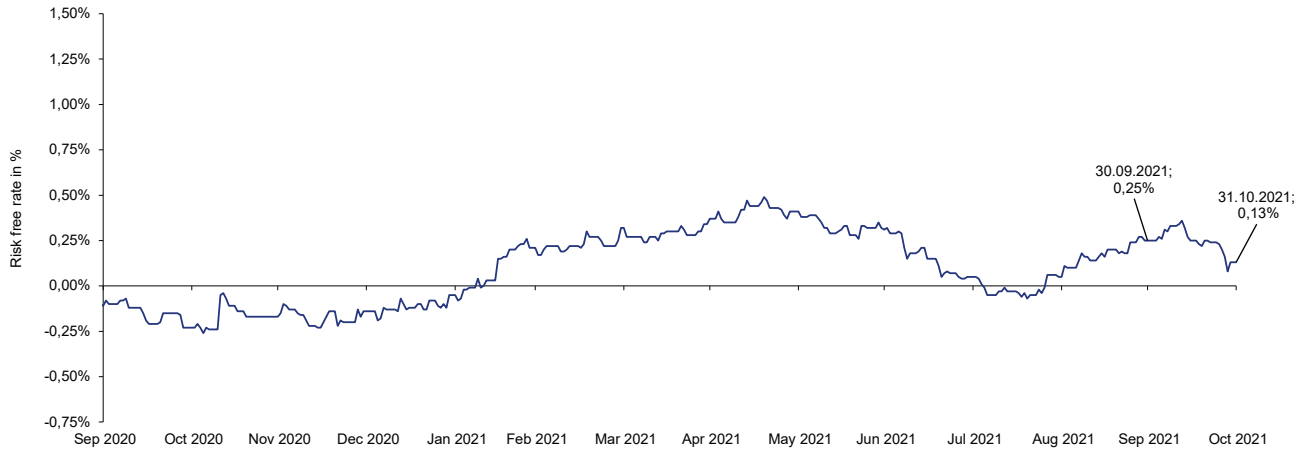
The risk-free rate can generally be broken down into two key components that seek to compensate the investor: the first for expected inflation and the second for deferred consumption.
As a risk-free rate we recommend using the spot-rate of zerobonds, denominated in Euro with a maturity of 30 years applying the Svensson-yield curve and data from Deutsche Bundesbank, as of the valuation date. This approach is also in line with the Austrian Professional Guidelines for the Valuation of Businesses (KFS/BW 1) and respective recommendations.

The graph below summarizes the development of the above-mentioned risk-free rate (zerobonds) over the last months as of 31 September 2021 including 31 October 2021.

The risk-free rate (30-year spot-rate of German zerobonds) amounts to 0.25 percent as of 30 September 2021 and to 0.13 percent as of 31 October 2021.

In the light of this historically low risk-free rate, we recommend to also align the long-term growth rate (eg applied in the terminal value) accordingly. Along the lines of economic and finance theory, the sustainable (real) growth rate cannot significantly exceed the long term (real) interest rate, ie the risk-free rate, in the long run.

Risk-free rate (30y spot rate)
last 12 months as of 30 Sept 2021 incl 31 Oct 2021



Source: Source: Deutsche Bundesbank; Analysis: KPMG

Equity risk premium for Austria

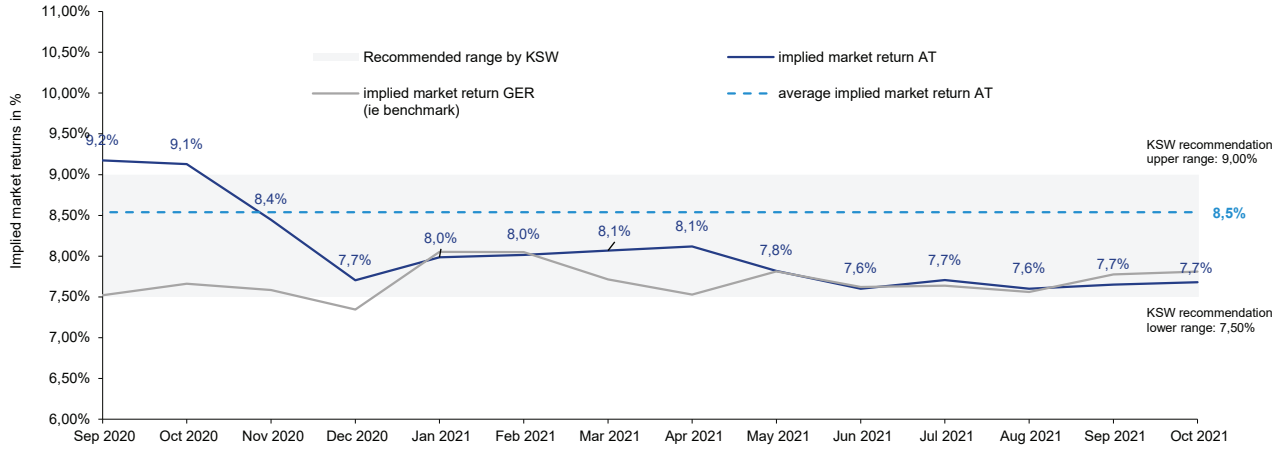
According to the new recommendation of the Expert Group on Business Valuation of the Austrian Chamber of Tax Advisors and Auditors, the market risk premium should be based on (implied) market returns. The Expert Group recommends a range for the expected market return between 7.5 percent and 9.0 percent. Furthermore, the market risk premium should be consistent with the current level of the market return and the current level of the risk-free rate.

Along these lines, we built a comprehensive model and have been calculating and analyzing implied market returns for major capital markets over the past years. The graph below summarizes the development of the above-mentioned implied market return for Austrian (ATX Prime) over the last months as of 31 September 2021 including 31 October 2021.

Considering the relatively stable development of the implied market return and the current level of the risk-free rate, we recommend using a market risk premium of 7.50 percent for the Austrian capital market as of 30 September 2021 and as of 31 October 2021.

The table below summarizes our recommendations for the risk-free rate, the corresponding market risk premium and the implied market return for the last twelve months in Austria. Here, parameters represent our recommendation for valuations within the Austrian market.

Implied market returns (ATX Prime)
last 12 months as of 30 Sept 2021 incl 31 Oct 2021



Source: S&P Capital IQ; Analysis: KPMG
Note: long-term average refers to the period 01/2017 to 10/2021
Note: For details on the methods and assumptions of our model please refer to our Valuation Newsletter 2018 Q1

Recommended risk-free rate and market risk premium

Date	Implied market return	Risk-free rate	"Implied MRP"	Recommended MRP
Sep 30, 2020	9,17%	-0,11%	9,28%	8,50%-8,75%
Dec 31, 2020	7,71%	-0,14%	7,85%	8,25%-8,50%
Mar 31, 2021	8,07%	0,32%	7,75%	7,75%-8,00%
Jun 30, 2021	7,60%	0,31%	7,29%	7,50%
Sep 30, 2021	7,65%	0,25%	7,40%	7,50%
Oct 31, 2021	7,68%	0,13%	7,55%	7,50%

Source: S&P Capital IQ, Deutsche Bundesbank; Analysis: KPMG

Country risk premium and inflation adjusted risk free rates for the BRICS countries

The country risk premium is a measure of risk faced by businesses when investing in sovereign states. It reflects a number of risks including economic, financial, political and institutional. The country risk premium is effectively the risk of low probability, high impact events that could lead to significant losses in investment values. These types of risk are at the forefront of many investors' thinking now more than ever due to a number of major economic and geopolitical events such as the Eurozone sovereign debt crisis and events in the Middle East and North Africa, all of which have led to previously stable countries becoming much riskier. KPMG's Valuation practice has been analyzing and measuring country risk for 15 years and covers more than 150 sovereign states in a proprietary KPMG analyst model.

Our recommendations for the risk-free rate (30 year spot-rate of German zerobonds plus inflation spread of the respective country compared to Germany) and the country risk premiums for Brazil, Russia, India, China and South Africa are set out below as of 30 September 2021. The country risk premium for China is substantially lower than that for Brazil, Russia, India or South Africa. Higher inflation rates are expected for Brazil, Russia, India and South Africa compared to China.

Recommended risk-free rate and country risk premium

	Inflation adjusted risk-free rate	Country risk premium
	2,55%	3,75%
	2,75%	2,40%
	2,80%	2,78%
	0,50%	1,20%
	3,05%	5,85%

Source: S&P Capital IQ; Analysis: KPMG

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